



Sourcewell BID

Quote 284556-01

Sep 13, 2023

BROWN COUNTY 4  
BOARD OF COUNTY COMMISSIONERS  
200 S BROADWAY ST #322  
BROWNWOOD  
Texas  
76801-3136

Attention: LARRY TRAWEEK

Dear Larry Traweek, Thank you for this opportunity to quote Caterpillar products for your business needs. We are pleased to quote the following for your purchase consideration.

One (1) New Caterpillar Model: 938M Wheel Loaders with all standard equipment in addition to the additional specifications listed below:

STOCK NUMBER: C132942

SERIAL NUMBER: 0J3R10781

YEAR: 2023

SMU:

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink that reads 'Chris Vestal'.

Chris Vestal  
Machine Sales Representative

October 2, 2023  
(Exhibit #12)

**One (1) New Caterpillar Model: 938M Wheel Loaders with all standard equipment in addition to the additional specifications listed below:**

**STANDARD EQUIPMENT**

**POWERTRAIN** -Axle seal guards -Auto Idle shut down feature -Cat C7.1ACERT engine --Power Modes (Standard and Performance) --Power by Range (High Power in Range 4) --Tier 4 Final/Stage IV compliant --Turbocharged and aftercooled --Filtered crankcase breather --Diesel particulate filter --Selective Catalyst Reduction -Coolant protection to -34C (-29F) -Differential lock in front axle -Dry type air cleaner -Enclosed wet disc full hydraulic brakes -Fuel priming pump, automatic -Fuel water separator -Hydraulically driven demand cooling fan -Hydrostatic transmission with electronic -control --Operator Modes (Default, TC, Hystat and -Ice) --Directional Shift Aggressiveness (Fast, -Medium, Slow) --Rimpull control, adjust wheel torque --Creeper control, adjust ground speed -Lubed for life drivshafts -Parking brake, electric -Single plane cooling package wide 6 fins -per inch density -S-O-S port,engine,coolant,transmission -oil -

**HYDRAULICS** -Automatic lift and bucket kickouts, -adjustable in-cab -Bucket and Fork Modes, adjustable in-cab -Cylinder damping at kickout and -mechanical end stops -Fine Mode control (Fast, Medium, Slow) -in Fork Mode -Hydraulic Response setting (Fast, -Medium, Slow) -Hydraulic diagnostic connectors and -S-O-S ports -Hydraulic sight gauge, visible -Load sensing hydraulics and steering -Seat mounted hydraulic joystick controls

**ELECTRICAL** -Alternator, 115-amp, heavy duty -12V power supply in cab (2) -Batteries, 1,000 CCA (2) 24 volt system, -disconnect switch -Back up alarm -Emergency shutdown switch -Halogen work lights front and rear, LED -rear stop and turn lights -Heavy duty gear reduction starter -Product Link PRO w/3 year subscription -Remote jump start post -Resettable main and critical function -breakers -Roading lights front and rear

**OPERATOR ENVIRONMENT** -75 mm (3 in) retractable seatbelt -Automatic temperature control -Cab, enclosed ROPS/FOPS pressurized -and sound suppressed -Cup holders -External heated mirrors with lower -parabolic -Ground level cab door release -Gauges --Digital hour meter, odometer and -tachometer --Digital ground speedometer and -direction indicator --Engine coolant temperature gauge --Fuel and Diesel Exhaust Fluid level -indicator --Hydraulic oil temperature gauge -Hydraulic control lockout -Interior cab lighting, door and dome -Interior rearview mirrors (2) -Lunch box storage -Operator warning system indicators -Radio ready speakers -Rear window defrost, electric -Seat mounted electronic implement -controls, adjustable -Sliding glass on the side windows -Column mounted multi function control --lights, wipers, turn signal -Suspension seat, fabric -Tilt and telescope steering wheel -Tinted front glass -Wet arm wiper/washer, 2-speed and -intermittent, front -Wet arm wiper washer, rear -

**OTHER STANDARD EQUIPMENT** -Large-access enclosure doors with -adjustable close/open force -Parallel lift loader linkage -Recovery hitch with pin -Remote mounted lubrication points -Vandalism protection- -lockable compartments -

**MACHINE SPECIFICATIONS**

938M WHEEL LOADER	536-5303
ELECTRONICS AR	377-5597
HYDRAULIC AR	454-0623
INSTALLATION AR	454-0626
CHASSIS AR	536-5306
POWER TRAIN AR	536-5307
PREP PACK, UNITED STATES	430-2943
STEERING, STANDARD	333-6858
DIFFERENTIAL, OPEN REAR	349-8014
ENVIRONMENT, MEDIUM DEBRIS	536-5340

WEATHER, STANDARD	454-0612
HYDRAULICS, 3V, CPLR READY, SL	536-5343
HYDRAULICS, STANDARD	536-5284
LINES, AUX 3RD, STD LIFT	530-1628
LIGHTS, AUX, LED	559-0842
BUCKET-GP, 3.8 YD3, FUS, BOCE	417-4929
LIGHTS, ROADING, LED, RH	541-3067
CAB, DELUXE	549-0451
SEAT, DELUXE	563-5967
STANDARD RADIO (12V)	372-1868
PRODUCT LINK, CELLULAR PLE641	565-0909
TIRES,20.5R25 MX XHA2 * L3	366-6882
FENDERS, STANDARD	366-8150
COUNTERWEIGHT,3770LBS,HEAV,7PC	467-7990
TOOLBOX AUX, NONE	519-8081
RIDE CONTROL	430-2860
SERIALIZED TECHNICAL MEDIA KIT	421-8926
WARNING, BEACON, LED STROBE	333-1425
GUARD, POWERTRAIN, LOWER	349-8165
QUICK COUPLER, FUSION	536-5314
JUMPER LINES, AUX 3RD, FUSION	445-4725
HYDRAULIC OIL, STANDARD	619-8439
ENGINE, 938	536-5268
LANE 3 ORDER	0P-9003

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SELL PRICE	\$285,810.00
CSA	Included
LESS GROSS TRADE ALLOWANCE	(\$170,000.00)
<b>NET BALANCE DUE</b>	<b>\$115,810.00</b>
EXT WARRANTY	Included
TRADES AMOUNT OWED (PAID BY DEALER)	\$90,579.12
<b>AFTER TAX BALANCE</b>	<b>\$206,389.12</b>

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**WARRANTY**

Standard Warranty: Standard 12 Month Unlimited Hour Full Machine Coverage  
 Extended Coverage: 938-60 MO/3000 HR PREMIER (Tier 4)  
 CSA 1 YR / 500 HR PM KIT W/ CONNECTIVITY

**TRADE-INS**

Model	Make	Serial Number	Year	Trade Allowance
938M	CATERPILLAR (AA)	J3R03727	2017	\$170,000.00

F.O.B/TERMS:  
Bangs

PAYMENT TERMS

*annual*

Lease Terms

CASH WITH ORDER	BALANCE TO LEASE	TERM	MONTHLY PAYMENT	RATE	OPTIONAL BUY-OUT	AMOUNT
\$0.00	\$206,689.12	5(monthly)	\$28,649.25	5.99	\$115,000.00	\$285,810.00
\$0.00	\$206,689.12	6(monthly)	\$24,086.03	5.99	\$115,000.00	\$285,810.00
\$50,000.00	\$156,689.12	5(monthly)	\$16,782.65	5.99	\$115,000.00	\$285,810.00

The above lease is based on the following:

- Taxes are extra on the monthly payments and the buy-out
- If the machine is not purchased at the end, then it must be returned in average condition with normal wear-and-tear
- The customer is responsible for all maintenance and repairs on the machine using genuine Cat parts only
- Tires, undercarriage, and all ground engaging tools (i.e. teeth, cutting edges) must be at 50% remaining, minimum, if the unit is not purchased at the end of the lease
- The above is subject to credit approval

Accepted by \_\_\_\_\_ on \_\_\_\_\_

Signature